

The Official Gathering of Iran Upstream Managers & Experts  
**One place to meet ALL together for a bright future**

# Iran E&P 2018

The 2<sup>nd</sup> Iran International  
**Exploration & Production**  
Congress and Exhibition

3-5 March | IRIB Int'l Conference Center | Tehran

Specialist  
Event: **Iran DRILLING 2018**

Hosted by



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**pud** Event

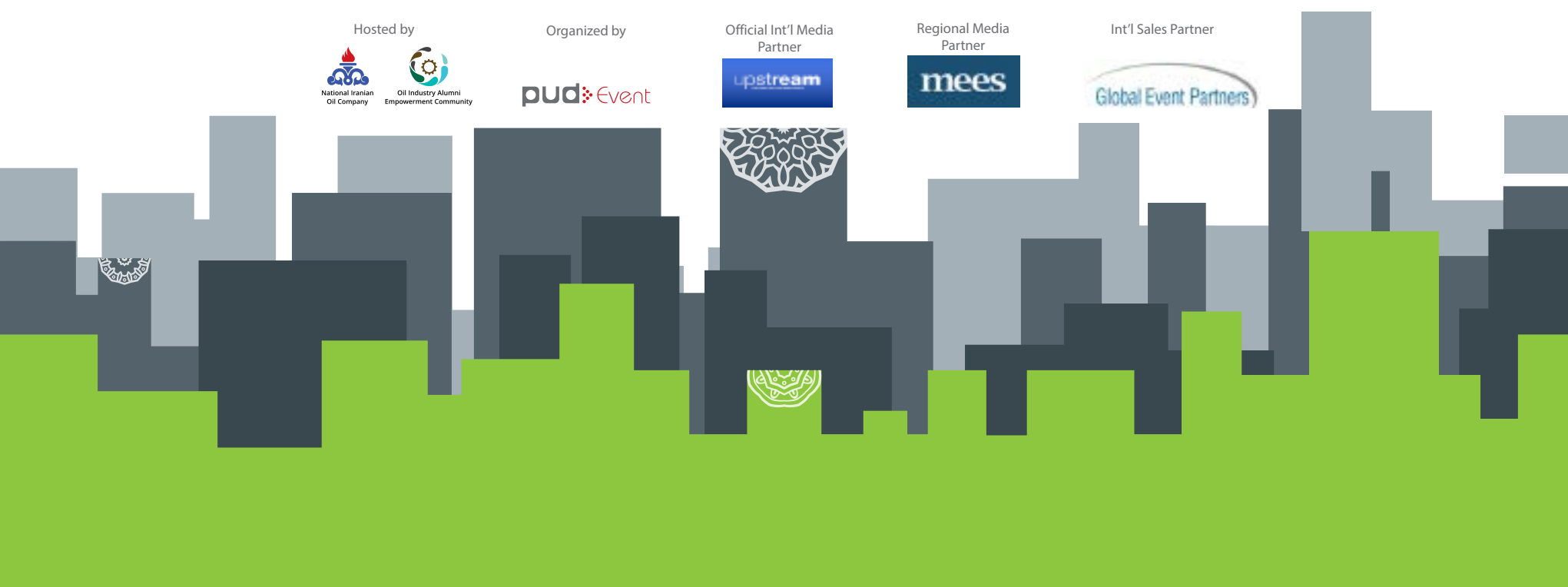
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## Senior Iranian Petroleum Industry Managers Point of View about Iranian Upstream Events



**Ali Kardor**  
Deputy Minister and CEO of National Iranian Oil Company

Petroleum and indeed upstream industry need strategic changes in the current situations. Any kind of improvement depends on the strategic changes and I, as the CEO of National Iranian Oil Company, would like to ask this congress to clarify the way and processes of such strategic transformations. The congress is one of the few events in Iran that really works on the contents and tries to improve the structures of the upstream industry.



**Roknoddin Javadi**  
Deputy Minister of Petroleum in Supervision over Hydrocarbon Resources

Until 2015, there was just one in-country congress under the name of drilling which were held in Ahvaz-Khuzestan in 2008. In 2015, we discovered a very unique potential and capability in a very important and yet unnoticed part of industry, by an enthused group of youngsters as an NGO under the name of "Oil Industry Empowerment Community". We held the 2nd, 3rd and 4th editions of this congress with the help of this NGO in 2015, 2016 and 2017 respectively.



**Gholamreza Manouchehri**  
Deputy of NIOC in Engineering and Development and  
The President of Iran E&P Congress

When a group of young experts work as an NGO in a useful and important content creation process to help the national upstream petroleum industry reach its potential and upgrade its current situation, I will help them through this way. This Congress is one of the few congresses in Iran with this much effort and result in content. All that is being done and presented in this congress is a base toward bright future for upstream petroleum industry and not just a show to promote individuals.



**Amir Hossein Zamaninia**  
Iran's Deputy Oil Minister  
for International Affairs

As the person in charge of improving "Energy Diplomacy" in Ministry of Petroleum, I have been doing my best to introduce the attractive investment opportunities in petroleum industry, and also the capabilities of the active stakeholders of this industry in Iran. In this regard, I believe that, holding such international events would have several benefits for the country.



**Habibollah Bitaraf**  
Deputy Minister of Petroleum in Engineering, Research and Development

Holding such congresses is of utmost importance to the key and strategic industry of upstream industry; as even the 4th edition in 2017 shows that it has not reached to its full potential yet. One of the main issues that are being pursued in this event is to codify "The Technical and Executive System of Upstream Petroleum Industry". The Technical and Executive System of Upstream Petroleum Industry is a framework to reach operational and engineering potentials and capabilities of this industry. We hope to continue the way we started in this series of congresses in the coming years.



**Hamid Bovard**  
CEO of Iranian Offshore Oil Company and  
The President of Iran Drilling Congress

Of the most important issues in this congress, is to codify and finalize a technical and executive system in drilling industry that has been started under the supervision of deputy minister of petroleum in engineering, research and technology. This is a very important issue that has been followed and finalized by "Management and planning Organization of IRI" in other sections; while the upstream industry has not finalized and we hope that we reach to a set of good results with the current efforts. This will definitely help to clear the area in tenders and also the ranking of contractors in Iran.

## Why This Congress?

### Quick Insight



**1200+**  
Congress  
Delegates



**300+**  
C-Level  
Managers



**100+**  
Exhibiting  
Companies



**25**  
Congress  
Sessions



**100+**  
Speakers



**3000+**  
Gross  
SQM

## 5 reasons why you should attend Iran E&P 2018

### 1 The official gathering of Iran Upstream stakeholders

If there is just one event that all the relative state officials, public and private decision makers and dependent industry managers of Iran gather together, it is Iran E&P 2018, along with the specialist event, Iran drilling 2018. We proved that out of all the events held in Iran in petroleum, this is the perfect one in content and organization. Thus, every stakeholder of the country are eager to participate.

### 2 Comprehensive sessions to clearly picture the current situation of E&P in Iran

Tight connections with the industry has made us come up with the exact titles for sessions. In the technical parts, several workgroups of industry elites will be established with several meetings on the title to prepare the contents for the sessions. With diversified subjects and types, 50 panels of Iran E&P 2018 will get the delegates in the picture of what is really going on and what is needed in the industry.

### 3 Presenting opportunities of Investment in Iran E&P industry

There will be some special sessions to introduce the current situation and future prospect of field development projects in different formats by NIOC officials. Billions of dollars of investment are extremely welcomed to be injected to Iran petroleum industry, as the highest gas reserve and 4th oil reserve holder in the globe with a world of interesting projects for international companies. Iran E&P 2018 provides the platform for future business development of your organization.

### 4 Over 100 local and international exhibitors to present their business from all over the world

The 3,000 Gross SQM exhibition may not be the proper size compared to the event, but it is the specialized opportunity for the exhibitors to be seen. With a guaranteed visit of each and every booths by NIOC top management team, one should get the proper opportunity to present his products by the way it seems fit. Several breaks in the congress program have been planned to ensure that all the delegates get the time to visit the stands in a 3-day program for B2B development.

### 5 B2B meetings to enhance business relations with Iranian clients and national companies

As a big proportion of the delegates are from C-level management of state, public and private companies, there could be no better chance to meet with potential business clients or partners under one roof in a 3-day period. The majority of the delegates are either decision makers or influencers in the industry who can play as bypasses of bureaucratic systems in Iran to get to your business goals in a really short time.

## Who comes to the event?

Iran E&P 2018 offer you a chance to join regional peers from across the upstream value chain, make profitable connections, stay on top of current whereabouts of upstream industry in the region, and develop new partnerships to grow your business through a range of networking and learning opportunities.

## The organizations present at the event

 NOCs	 IOCs	 EPCs	 Banks, Insurance companies & financial institutes
 E&Ps	 Drilling Companies	 Manufacturers and Suppliers	
 Consultancy Companies	 Academia, and R&D institutes		
 Technical Service Providers	 Associations active in industry		



### C-level

- Chairman/President/COO/CEO/Vice President
- Commercial/Business Development Director
- Director (Other)
- Managing Director/Head of Company



### Commercial

- Business Development
- Strategic Planning & Business Unit
- Buyers and Sellers
- Finance & Investment
- Traders
- Research & Development
- Legal and Compliance
- Economist



### Technical/Operational

- Engineering & Operation Managers
- Project Developers
- Engineers
- Technical Professionals
- Contractors



### Other industry sectors

- Industry Associations
- Information Technology
- Media
- Non-Government Organization
- Education
- Investment
- Insurance
- Legal

## Leading Organizations Participating \*

\* Based on Iran Drilling 2017

<b>NOCs</b>												
<b>E&amp;Ps</b>												
<b>Drilling Companies</b>												
<b>Technical Service Providers</b>												
<b>International Companies</b>												
<b>Insurance Companies</b>												
<b>Banks</b>												

## Visitor Survey Responses\*

\*Based on an independent survey of 300 delegates in Iran Drilling 2017

91%

Satisfied with over-all quality of the event

89%

Consider Iran Drilling an important event of Iran upstream industry

86%

Likelihood To Attend 2018 Edition

78%

Met Or Exceed Expectations

62%

Met Objectives

## Some of the Key Speakers of Iran Drilling 2017



**Ali Kardor**

Deputy Minister and CEO of National Iranian Oil Company



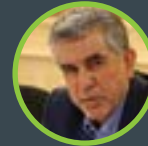
**Rokneddin Javadi**

Deputy Minister of Petroleum in Supervision over Hydrocarbon Resources



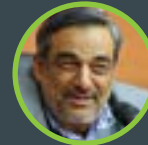
**Habibollah Bitaraf**

Deputy Minister of Petroleum in Engineering, Research and Development



**Gholamreza Manouchehri**

Deputy of NIOC in Engineering and Development and the President of Iran E&P Congress



**Hamid Bovard**

CEO of Iranian Offshore Oil Company and the President of Iran Drilling Congress



**Mehdi Mirmoezzi**

President of Iran petroleum Institute & President of Iran E&P Alumni

## Iran E&P 2018 At a Glance



Ministerial Sessions



Strategic Sessions



Technical Sessions



CEO Panels



Round Tables



Expert Workshops



Case Studies



Iran E&P Awards



Exhibition



Gala Dinner

## Congress Program

Day 1 (3 March. 2018)	7:30 - 8:30	Registration & Check-In				
	8:30 - 9:00	Opening Ceremony				
	9:00 - 10:30	Iran Upstream Developments in Global Business				
	10:30 - 11:00	Exhibition Ceremony				
	Hall	Hall 1	Hall 2	Hall 3	Hall 4	Hall 5
	11:00 - 12:30	Strategic Session 1 Iran Upstream Oil and Gas Industry Contracts; Development and Prospects	Strategic Session 2 Human Resource Management in Oil & Gas Upstream Industry	Technical Panel(Reservoirs)1 Human Resource Management in Oil & Gas Upstream Industry	Technical Panel(Drilling & Completion)1 Drilling Services Efficiency	Case Study 1 Field Development;South Caspian Sea
	12:30 - 14:00	Luncheon Meal				
	14:00 - 15:30	Strategic Session 3 Good Governance in Iran Oil & Gas Industry	Strategic Session 4 Iran-Europe relations;Vision of the Future	Strategic Session 4 Iran-Europe relations;Vision of the Future	Technical Panel(Drilling & Completion)2 Advanced Completion & Work-over Techniques for Maximizing Recovery	Workshop 1 EPC Management; Strategies for Success
	15:30 - 16:00	Coffee Time				
	16:00 - 17:30	Strategic Session 5 Iranian E&P Companies; Road-Map & Strategies	Strategic Session 6 Iran-Asia relations;Vision of the Future	Technical Panel(Reservoirs)3 EOR Solutions for Iranian Fields	Technical Panel(Drilling & Completion)3 Well Intervention;Technology Opportunities	Case Study 2 Blow Out Prevention & Control; Hazard Prevention
Day 2 (4 March. 2018)	8:00 - 8:30	Coffee Time				
	8:30 - 10:00	Strategic Session 7 Improving Iran Petroleum Industry through National Collaboration	Strategic Session 8 Field Development Plan- Economic and Legal Aspects of the Contracts	Technical Panel(Reservoirs)4 E&P Data Management	Technical Panel(Drilling & Completion)4 Drilling Operations in EPD Project; Time & Cost Saving & Quality Control	Case Study 3 Azadegan Field
	10:00 - 10:30	Coffee Time				
	10:30 - 12:00	Strategic Session 9 Investments and Financing; Financial & Monetary System in Upstream Projects	Strategic Session 10 Iran-CIS relations;Vision of the Future	Technical Panel(Reservoirs)5 Innovative Solutions to Production Challenges	Technical Panel(Drilling & Completion)5 Drilling Fluids; Technological Enhancements	Workshop 2 Risk Management in E&P Projects
	12:00 - 13:30	Luncheon Meal				
	13:30 - 15:00	Strategic Session 11 Upstream Technology Transfer; Regulatory & Standardization	Strategic Session 12 Iran Upstream Economy & Market	Technical Panel(Reservoirs)6 Field Development Plan Optimization; Managing Complex Fields	Technical Panel(Drilling & Completion)6 Renovation of Iran Rig Fleet	Case Study 4 Fields on the Verge of Signing a Contract
	15:00 - 16:00	Closing Ceremony				

## Congress Authorities



**Ali Kardor**

CEO of National Iranian Oil Company (NIOC)  
and Head of Policy Council



**Gholamreza Manouchehri**

Deputy Director of Engineering and Development in  
NIOC and Chairman of Iran E&P 2018



**Reza Dehghan**

Oil & Gas Upstream Contracts Coordination  
Manager and Secretary of Congress



**Mohammad Rastegar**

NIOC special assistant of deputy chairman for Development  
and Engineering and Professional Committee



**Amir Abedipour**

President of Petroleum Industry Alumni  
and Executive manager of Congress

## Management committee



**Seyyed Saleh Hendi**

NIOC Exploration Directorate

Licensing and Contracts Committee



**Mohammad Mostafavi**

Director of Investment and Business of NIOC

Investment Committee



**Touraj Dehghan**

Vice President of Petroleum Engineering and  
Development Company (PEDEC)

Drilling Projects Management  
Committee



**Naser Moulai**

Director of Human Resources Development in NIOC

Human Resources Management  
and Development Committee



**Behzad Mohammadi**

CEO of Oil Industries Engineering and Construction

Knowledge Management  
Committee



**Hadi Aviar Hossein**

CEO of Parsian Insurance Company

Insurance Committee



**Mohammad Aladpoush**

General Director of Technology Affair at Ministry of  
Petroleum of Iran

Technology Transfer Committee



**Ramin Forouzandeh**

Dana Energy Co. Strategist

Economy and Market Committee



**Elina Bagheri**

Head of Drilling Planning of Pars Oil and Gas Company

Management and Risk Assessment  
Committee



**Saber Panahi Shokouh**

Head of Department of Info in Parsian Upstream Development

Regulatory and Standardization  
Committee

## Technical committee



**Sepehr Sepehri**

CEO of National Iranian Drilling Company

Well Control Committee



**Yousef Etemadi**

Vice President of Khazar Oil Company

Deep Water Drilling Committee



**Masoud Heidari**

Manager of NISOC Drilling Department

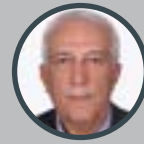
Well Completion and Workover  
Committee



**Mohammad Reza Takayedi**

Deputy Manager of National Iranian Drilling Company

Drilling Rig Committee



**Mohammad Alemi**

CEO of Iran Drilling Association

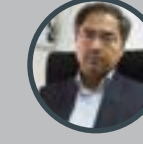
Drilling Operation Committee



**Alexey Pavlov**

مدیر توسعه بازار خاورمیانه شرکت GAZPROM

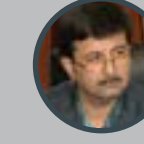
Field Master Development Plan (MDP)  
Committee



**Ali Akbar Majed**

Engineering Manager of Pars Oil and Gas Company

Drilling Services Committee



**Alireza Azedi**

Petroleum Engineering Manager of Iranian  
Offshore Oilfields Company

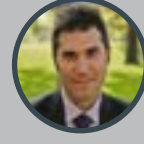
Production Committee



**Ahmad Reza Boniadi**

Associated Vice-President of Pars Oil and Gas Company

Well Logging Services Committee



**Hamed Zeinolabedin Ghadim**

CEO of Nargan Amittis Energy Development Co.

EOR Committee



**Ali Sadraie**

CEO of MI Services Company

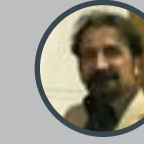
Drilling Fluid Services Committee



**Kourosh Tahmasebi**

CEO of Pars Drilling Fluids

Drilling Fluid Services Committee



**Saeed Bakhtiari Rad**

CEO of Sepidan Drilling Services Co.

Additives Manufacture and Supply  
Committee



**Behnam Mousavi**

CEO of SCOMI Co.

Waste Management and Solids Control  
Committee



**Esmail Asgharnia**

Technical Manager of Dana Oil Services Company

Cementing Committee



**Mehrdad Izadi**

Directional Drilling Services Team

Directional Drilling Committee



**Majid Habibi**

Hydraulic Fracturing Team

Hydraulic Fracturing Committee



**Milad Haratianfar**

Coiled Tubing Services Team

Coiled Tubing Services Committee



**Siamak Javid**

Well Logging Services Team

Well Logging Services Committee

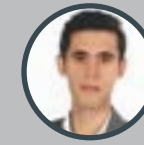


**Alaeddin Abdolvahabi**

Perforation Services Team

Perforation Services Committee

## Board of committee



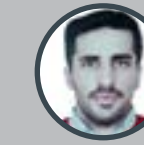
**Arash Attari**

International Affairs



**Alireza Sabkdoost**

Planning and Evaluation



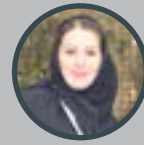
**Ali Mardanian**

Coordination and Communication



**Mehdi Sanei**

Commercial Affairs



**Hoda Mahdavi**

Reception and Registration

# Iran DRILLING 2018 The 5th Iran International Drilling Congress

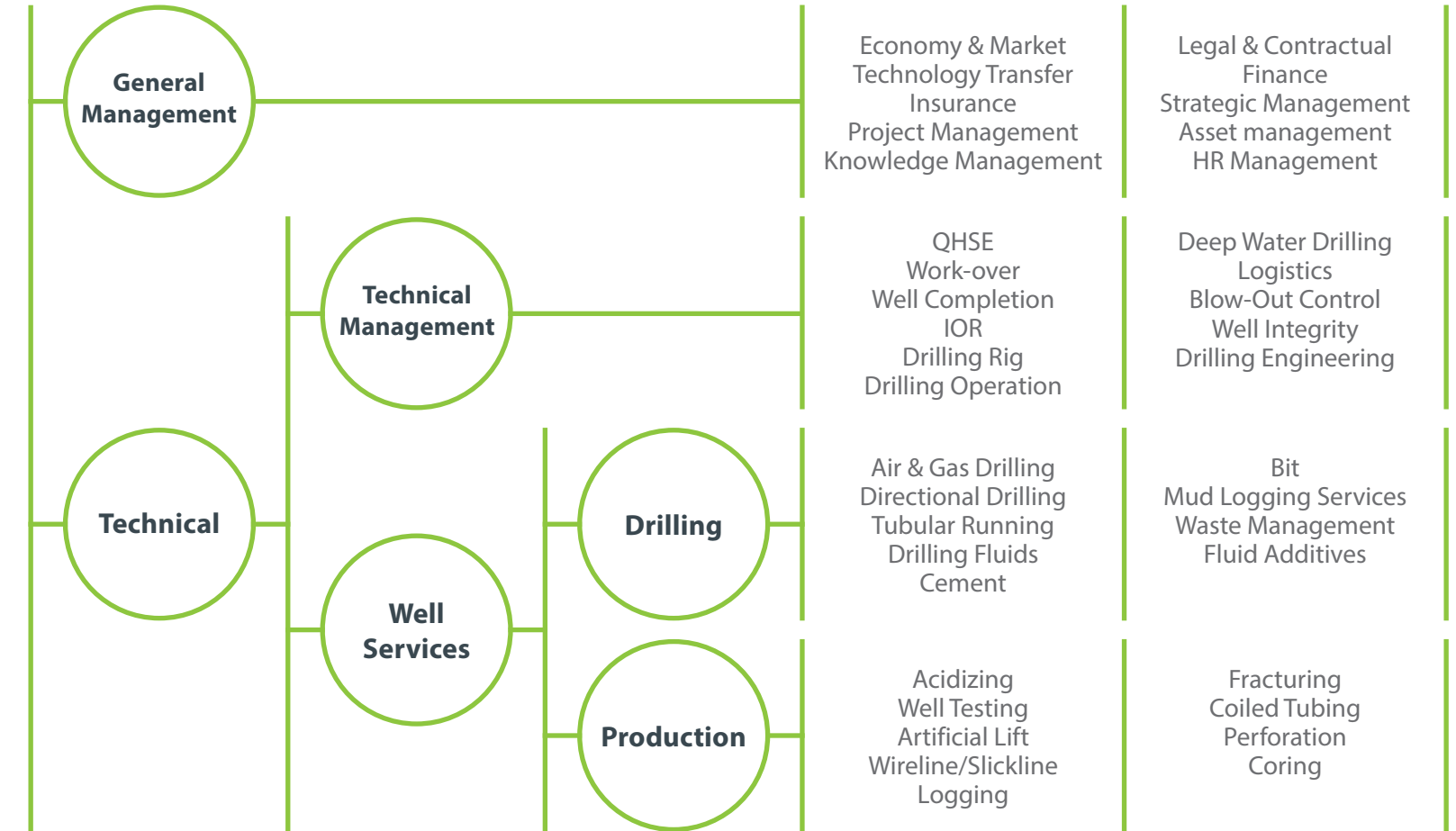
Iran Drilling Congress is now a quite well-known event for all the drilling industry stakeholders in Iran. Unlike its preceding, the 2018 edition will be held as a specialist event during the 3 days of Iran E&P Congress under the same roof. This event has always been a platform to present some of the documents of "Technical & Executive System of Upstream petroleum Industry", which is being codified by PUD information under the supervision of Engineering, Research & Technology Deputy of IRI Ministry of Petroleum. It contains eight independent yet connected documents to renew all the regulations in drilling industry.

## The 8 documents of "Technical & Executive System of Upstream petroleum Industry"

- 1** Business Process Guide and SOW of key stakeholders
- 2** Selection Guide of Optimal Implementation systems
- 3** Unified Contractual Documents
- 4** Competitiveness Assessment Models of Key Stakeholders
- 5** Selection & Assignment Guide to award projects to Key Stakeholders
- 6** Operations, Workflow, and Executorial Process Guide
- 7** Project/Key Stakeholders Performance Evaluation Guide
- 8** Requirements and Patterns of Technology Transfer



# Committees



The committee sessions have been held since 2015 with the presence of 5-30 year experienced stakeholders from clients to contractors. These committees are dedicated to codify the aforementioned documents for "The Technical and Executive System of Upstream petroleum Industry". As the results are going to be used by each and every contractor of Iran upstream petroleum industry, the passion for participation in the sessions has been extravagant so far.



## Become A Sponsor

Participation in Iran E&P Congress and Exhibition through sponsorship offers a promising way to raise your company within profitable Iranian market and creates a greater awareness of your brand. In this regard, various choices of sponsorship packages has been designed for companies interested in enhancing their profile to this international event. The sponsorship categories and packages are designed to reflect the budgetary and promotional requirements of companies interested in becoming sponsors of Iran E&P congress and exhibition 2018. Every sponsor is entitled to a number of special benefits that will accordingly meet their targets in attending this great gathering of industry experts.

Sponsorship Packages at a Glance					
		Diamond	Platinum	Gold	Silver
		€ 30,000	€ 23,000	€ 18,000	€ 13,000
Logo Branding On Collaterals:					
Speaking Opportunity	Opening Ceremony	5 min	-	-	-
	Closing Ceremony	-	5 min	-	-
Business Meeting Halls (Coordination Needed)	VIP Hall	1x One-hour meetings	-	-	-
	B2B Meeting Rooms	4x One-hour meetings	3x One-hour meetings	2x One-hour meetings	1x One-hour meeting
Full Delegate Passes	(Free)	25	20	15	10
VIP Exhibition Area	Space Only	36 SQM	24 SQM	18 SQM	15 SQM
Logo Branding On Congress Guide (8,000 Printed Copies)		x	X	X	X
Company Profile In Congress Guide (82,000 Printed Copies)		1x Full Page	1x Full Page	-	-
Drilling Magazine Iran upstream (Persian)	Advertisement	1x Full Page (Back Cover)	1x Full Page (Inside Front Cover)	1x Full Page (Inside Back Cover)	2x Full Page (Special pages)
	Company Profile	4x Full Page	2X FULL PAGE	1X FULL PAGE	-
Drilling Industry Magazine (Persian)	Interview	2X Full Page	-	-	-
Digital Branding					
Logo Branding	Homepage	X	-	-	-
	Sponsor Page	X	X	x	X
	E-Shots	X	X	x	X
Company Profile	Social Media	2X	1X	-	-
	Sponsor Page	500 words	400 words	300 words	200 words
Banner	Homepage	X	-	-	-
Onsite & Outdoor Branding					
Logo On The "Welcome & Thank You Boards" Around The Venue		X	X	X	X
Branding During	Opening Ceremony	X	-	-	-
	Ministerial & Strategic Sessions	X	-	-	-
	Plenary Sessions	X	X	X	X
	Closing Ceremony	X	X	X	X

## Sponsorship Additional Packages

Each Sponsor of levels Diamond, Platinum, Gold and Silver get to choose from the following additional packages with extra charge on first come, first serve basis.



Delegate Bags



Registration Information



Visitor Bags



Lanyards



Delegate Cards



Luncheon/  
Coffee Break



Luncheon/  
Coffee Break



Luncheon/  
Coffee Break



Congress Pens



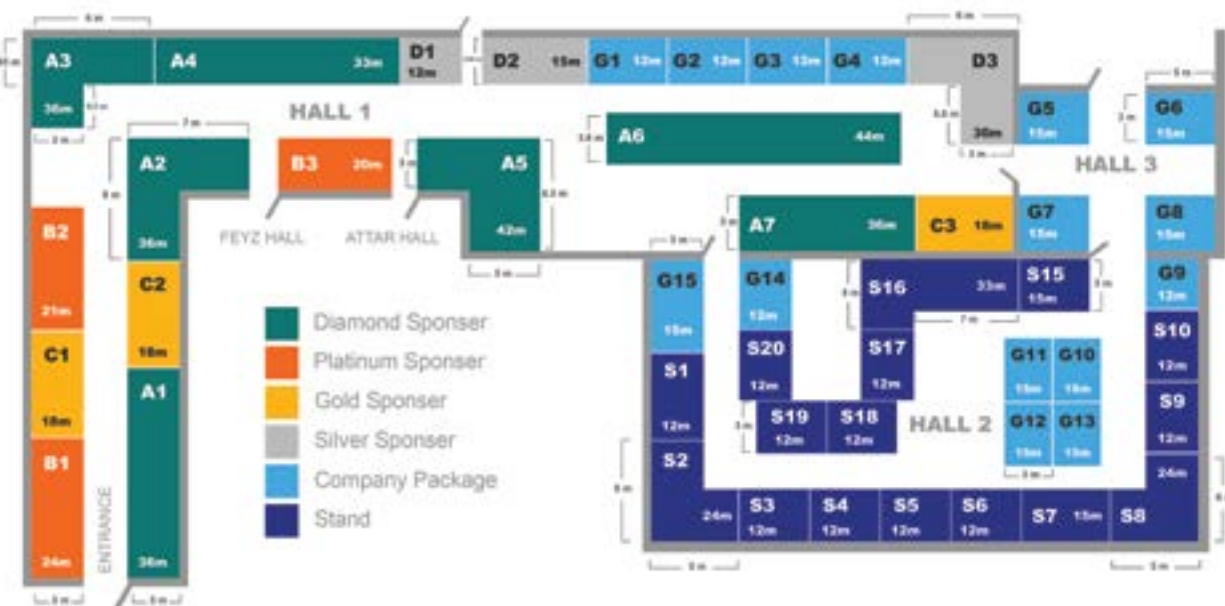
Congress USB  
Flash Drive

The Exhibition of the Iran E&P 2018 will be held at the venue of congress within the same building. Over 100 exhibitors from more than 15 countries are expected to take part in the exhibition with the total space of 1500 sq. meters. International and domestic oil & gas majors, as well as service companies can attend this exhibition to show their business. Attending the exhibition of Iran E&P Congress & Exhibition 2018 is a great opportunity for each company to introduce its achievements and abilities and make profits out of it.

### How To Book A Stand

- 1 Visit our website for Online "booking a stand" process
- 2 Choose your stand carefully to meet your expectations
- 3 Follow the process mentioned on the website to complete your contract

## Floor Plan IRIB Int'l Conference Center



As there is only a limited space for companies not sponsoring at Iran E&P 2018 due to some restrictions of conference center, the exhibition spaces have become very valuable to those who seek to show their products and services in front of Iranian decision makers in the upstream. Therefore we would like to present you with a package to serve all your needs as an exhibitor in Iran E&P 2018.

Exhibition Golden Package			€ 5,000
Logo branding on collaterals:			
Stand (SQM)	12	Rear and side walls, fascia with company name, 1 table, 2 chairs, electricity connection, listing and description in the Exhibition catalogue and website	
Full Delegate Passes (Free)	3	Access to all the conference and exhibition areas	
Logo branding on Exhibition Guide	X	5,000 printed copies	
Drilling Magazine   Iran upstream (Persian) Drilling Industry Magazine (Persian)	X	1x Full Page	
Digital branding			
Logo Branding	X	Homepage	
	X	Exhibitor List	
Company Profile	150 words	Exhibitor List	

## Registration

**A**ttending Iran E&P offers the best mean to networking and opinion exchange with experts in the industry. As the biggest gathering of Iran upstream stakeholders, there could be no better event to extend your relations in meetings and special occasions planned for this congress. We strongly recommend you to take part in the upcoming event in one of the greatest E&P markets of the Middle East.

The registration in the congress gives you access to all sessions and panels including Opening and Closing Ceremony. It also gives you access to the exhibition area which is not free for visitors. The package also includes 1 lunch and 2 coffee breaks per day. Apart from that, the congress package including bags and other presents will be given to the delegates.

### How To Register

**1** Visit our website for Online registration process

**2** Choose the type of your attendance carefully to meet your expectations

**3** Follow the process mentioned on the website to complete your registration








Registration Type	Till Feb. 1st 2017	On-site
Full Delegate Pass	800 EUR	1000 EUR
Speaker / Chair	600 EUR	700 E UR
Academic or Non Profit Institutions	500 EUR	600 EUR
Students	400 EUR	500 EUR
Group Rates (Above 10 Delegates)	600 EUR	-
Sponsor Group Fees	600 EUR	-

## Visa & Accommodation

**A**ccording to the regulations of the Iranian Ministry of Foreign Affairs, a Tourist visa is issued for foreign nationals who are interested to travel to Iran individually or with a group for the purpose of visiting Iran, or their friends and relatives. This visa is issued for a maximum stay of 30 days with option of Extensions in Iran. The visa remains valid for a period of 3 months from the date of issue.

Depending to your nationality and the consulate which you refer, it is possible to submit your documents and receive a visa after some days without any reference from Iran. But it can be a time-consuming or even fruitless attempt, especially when you are applying out of your country. Most consulates need an authorization letter from the Ministry of Foreign Affairs in Tehran. Getting this authorization is the most important step in visa application and there is not much left when you have it. You will usually have your visa in 1 or 2 days, after having the visa code.

### The 7 Steps:

- 1 Filling the form**  You need to fill out a form to be sent to the Iranian Ministry of Foreign Affairs which authorizes the consulate for visa issue.
- 2 Confirming the application**  The application will be submitted to the MFA (Ministry of Foreign Affairs) at the same time to get a visa.
- 3 Payment**  The service charge is USD45.00. This charge is different from the visa fee which you must pay to the consulate for stamping your passport (step 5).
- 4 Receiving the Authorization Code**  The output will be an authorization letter which will be transmitted to the Iranian Consulate which you have indicated in the form.
- 5 Collecting the Visa from The Consulate**  Having the reference code, you will refer to the consulate with your passport (which must be valid for the next 6 months) and some other documents to collect your visa.
- 6 Finalize your registration in the event**  To avoid any probable issues, finalize your registration and payment in the congress AFTER step 4 to book your seat in the congress.
- 7 Visiting Iran**  You will have us still present when you travel in Iran. Feel free to contact us for any questions, assistance or needed services.

**Accommodation:** For booking and any inquiries about accommodation, contact us at: [info@irane-p.com](mailto:info@irane-p.com) | [www.irane-p.com](http://www.irane-p.com)



Iran E&P



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